



Dave K.

Successful entrepreneur in the agricultural sector. Over 20 years as owner of DFS, Inc. Consultant for IBEC agricultural projects in Asia. IBEC Board of Director member.

Expertise

Agriculture. Entrepreneurialism. Leadership in small to mid-sized businesses.

About Dave

Upon his father's retirement, Dave Kier has become the principal owner and President of DFS, Inc., a provider of high-quality nutrients and knowledge to the pork and poultry industries. DFS has earned a national reputation for its exacting quality standards, aggressive innovation and unwavering commitment to exceed its client's expectations. Today, the company's 135 plus employees annually produce and deliver more than 1.2 million tons of custom-formulated feed for integrated and independent swine and poultry producers throughout northwest and southwest Iowa, eastern Nebraska, southeastern South Dakota and southwestern Minnesota.

Under Dave's 20+ years of leadership, DFS output has steadily grown through aggressive internal expansion as well as through acquisition. The DFS corporate office is located in Johnston, Iowa with feed mill operations in three communities. Market 1 is a subsidiary of DFS that offers risk management and marketing tools to livestock and crop producers as well as other agribusinesses.

DFS has long been recognized for its commitment to quality, becoming the first ISO certified feed company in North America. Their interest in quality led to the addition of NIR (Near Infrared) equipment and the development of equations for determining nutrient values of ingredients. Today, DFS is known for holding some of the most robust NIR equations in the nation.

Dave first got involved with Business as Mission in 2011 after touring BAM projects in Central Asia with IBEC staff. This exposure revealed to him a way to serve the Lord using his 40+ years of business experience. In 2012 Dave joined the IBEC Ventures board of directors where he serves today. He has worked with a large poultry and feed mill BAM project in Central Asia since 2012.

Dave has served on various industry boards and committees and has been in leadership in his local church (Bethel Baptist Church) for most of his adult life. Dave has been married for 40+ years to his wife Jan and together have 4 children and 7 grandchildren.

Experience

DFS, Inc.	Owner and President	1992 – present
	Slave labor for family business	1974 – 1992

Education

Westmar College	BS, Biology
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