



Gary W.

IBEC Director of Consulting Services. 30 years of management experience in the information technology consulting industry followed by 5 years in operations management for Campus Crusade in Budapest, Hungary. Church operations director, Executive Service Corp volunteer and crisis pregnancy center board of directors member with a heart for Business As Mission.

Expertise

Information Technology. Project management. General management. Customer support. Nonprofit operations. Strategic planning. Board development.

About Gary

Gary has been in various management positions for the last 37 years starting with Systems Engineering Manager for IBM. Within IBM, Gary's built organizations that supported large customers such as AT&T, Federal Reserve, McDonnell Douglas, Amoco, and Phillips. In a headquarters job, Gary managed the worldwide introduction of large IBM mainframes. In his last position at IBM, he served in a middle management position over a nine state area. In 1990 Gary joined a small company in the clinical information systems business. There he served in several VP positions and was on their executive board. He helped grow that organization 10 fold over the 10 years. During that time he was responsible for the international division and did business in Australia, Singapore, Saudi Arabia, and Western Europe. He gained experience in building several consulting units and was Enterprise Operations Officer for a 700 person consulting organization when he left in 2000 to work full time in ministry.

In 2000, Gary and Bette moved to Budapest, Hungary and served with Campus Crusade in their area office which supported 1,200 missionaries in Eastern Europe and Russia. There Gary worked in the finance and operations and learned the nuances of non-profits and, specifically, mission organizations. While there he developed a for-profit, consulting business that focused on training of soft management skills. He returned to the States in 2005.

Since that time Gary has served on a church staff as Director of Operations. He has volunteered with an organization that serves non-profits in the area of strategic planning and board development. He joined IBEC in 2011 as the Director of Consulting Services. His duties include recruiting volunteer consultants, building consulting processes, vetting opportunities and matching consultants with BAM projects.

Gary was excited when he first heard about the concept of BAM. "It just made a lot of sense." Looking at his experience with business and missions it seemed to be a natural fit. "It is exciting to see how living out the Gospel in the context of business is so natural. As part of IBEC, I've seen how this strategy can transform communities and bring light to the darkest of places."

Gary attends Wake Cross Roads Baptist Church in Wake Forest, North Carolina. He serves on the board of a local pregnancy resource center that assists women with unplanned pregnancies. Bette and he have been married 50 years and have three children and eight grandchildren.

Experience

IBEC Ventures	Director of Consulting Services	2011 - present
Executive Service Corps, Raleigh/Durham	Client Relationship Manager and Consultant	2009 - 2013
Covenant Chapel Church, Leawood, Kansas	Director of Operations	2005 - 2009
ESI, Campus Crusade, Budapest, Hungary	Finance and Operations	2000 - 2005
Cerner Corporation, Kansas City	Group Vice President	1990 - 2000
IBM	Strategic Customer Support Services Mgr.	1970 - 1990

Education

Kansas University BS, Business Administration (emphasis in Industrial Administration)