



Matthew T.

Career business leader in building design, maintenance and energy efficiency; Professional EOS Implementer Since 2016. SME and Business Coach of IBEC since December 2017.

Expertise

Matthew spent over 35 years in Heating Ventilating and Air Conditioning design, installation and maintenance. This includes working for major equipment manufacturers, distributors and eventually into ownership of a regional design/build contracting firm. He and his team grew a small mom and pop business into a multi-office regional firm over the course of his tenure there.

About Matthew

Business growth led Matt to a business operating system that he helped facilitate at his company which aided in successful execution of his planned exit strategy from that business. He now works with other entrepreneurs to help them get what they really want out of their businesses, focusing on leadership team development through a shared Vision, enhanced Traction in executing that vision with higher accountability and improved team Health and operational cohesion.

Matt is married to Martha and lives on a family living history and tree farm in SW Washington. They have three grown, married children and three grandchildren. Matt has been involved in two family farm transition plans and is currently actively guiding the current family farm through a similar generational transition. Matt and Martha also own and manage a small tree farm in northern Idaho.

Matt has been involved in industry education programs and spoken at numerous national conferences on team building, management with team leaders, commissioning processes, energy efficiency and building operations. He has authored articles in various industry periodicals covering those same topics and is a contributing columnist to local business journals. He has chaired and served on boards in local and national chapters of construction industry associations (ACCA, ABC, NCEER).

He is a former president of Lewis River Rotary, a Rotary District 5100 GSE Alumnus to Hokkaido, Japan, past Youth Exchange coordinator, international chair, District Foundation Specialist, and long-standing club RI foundation chair and currently serves as the treasurer for his club's Foundation.

Experience

Pac Crest Business Engineering	Professional EOS Implementer	2016 – present
Entek Corporation	Partner, Engineering and Sales Manager	2005 – 2016
Entek Corporation	Engineering and Sales Lead	1991 – 2004
Airefco, Inc.	Sales Engineer	1984 – 1990
United Technologies/Carrier	Sales Engineering	1981 – 1984

Education

Washington State University	B.S. Agricultural Engineering (1981)
UTC CCS Controls Certification	(1985)
Professional Mechanical Engineer	1990-present
USGBC	LEED Accreditation (1998-2016)
Multnomah Biblical Seminary	M.A. Biblical Studies (2007)

ASHRAE Certifications:

Building Energy Assessment Professional (2006-2017)

Commissioning Process Management Professional (2005-2017)

EOS Professional Implementer (2016-present)

